







SUSTAINABLE COMMITMENT









INTERNATIONALISATION AND CONSOLIDATION OF CONCESSIONS

->

1961

Foundation of Ortiz: a construction company operating in Castilla-La Mancha and Madrid.

Juan Antonio Carpintero: current chairman and brother of the founder, he joined the Group in 1969. 1987-2000

Diversification of Construction Activities:

Building construction

Rehabilitation

Conservation

Environment

2000-2010

New Business Areas:

•Energy Area

New specialities:

- Railways
- Comprehensive Water Management

Capitalisation: Real Estate development

2010-2023

INTERNATIONAL EXPANSION

1) START OF INTERNATIONAL EXPANSION

Presence in following countries: Colombia, United States, Panama, Mexico, Peru, Japan.

2) START OF INTERNATIONAL CONCESSIONS

- Concessions in Colombia: Roads, hospitals and energy distribution
- · Concession in Mexico: Hospitals
- Concessions in Spain: Roads, parking lots, cultural, sports.

2) CONSOLIDATION OF ENERGY AREA

Execution of photovoltaic projects:

Guatemala, Honduras, Chile, El Salvador, France.

2





Business Areas outside the Consolidated Financial Statements*

CONCESSIONS

Assets in Operation Infrastructures

1,185 km in Motorways 2 Hospitals: 365 beds Sports and Cultural Infrastructure

> Assets in Operation Energy

> > 365 MW

Photovoltaic energy

24 km - 8 substations Lines and Substations

Value generation

€366 M

Generation of Recurring Revenue Revenue €87.31 M EBITDA €48.72 M Cash to Group €21.34 M

STRATEGIC AREA OF VALUE GENERATION TO THE GROUP

+3,500 parking spaces Environmental infrastructure

PROPERTY

GOP PROPERTIES SOCIMI

24,368 m² Offices

484 Dwellings

814 parking **spaces**

5,500 m² Sports Centre

Service Station

Retail Units

Industrial Buildings

€94.05 M

Market Capitalisation 2023

Socimi No. 29 of 75

in BME Growth by capitalisation

Land valuation > €100M

ENERGY

Global EPC companies

Photovoltaic Transmission and Distribution Operation and Maintenance

Business model

EPC contractor for private clients No Equity contribution EPC: engineering, construction and O&M

In 2023

>1,528 MW

Underway

15 PV plants > **1,443 MW** O&M

€458.32 M

Revenue 2023

56%

of Total

GLOBAL LEADER
IN EPC and O&M

INFRASTRUCTURES

Global Contractors and EPC companies

Sustainable Infrastructure

Business model

In Spain: contractor for public administration and private projects Rest of the world: EPC of infrastructure associated with concessions

O&M

Infrastructures

Road, Railway, Hospitals Water cycle, Environmental Rehabilitation, Building construction Services

€343.71 M

Revenue 2023

42%

of Total

SUSTAINABLE INFRASTRUCTURES

^{*} They are included in the financial statements using the equity method, so the concessions and property area is not included proportionally in each of the accounting entries. Therefore, the value of the concession area must be analysed by looking at the individual balance sheet of each SPV



OUTSIDE THE CONSOLIDATED FINANCIAL STATEMENTS* UNCONSOLIDATED PERIMETER

CONCESSIONS AREA < 100%

Value generation

Asset valuation €366 M

Recurring Cash Generation

Revenue €69.30 M EBITDA €45.52 M Cash to Group: €21.34 M

PROPERTY AREA: GOP PROPERTIES SOCIMI (REIT)

Market Capitalisation **€94.05 M**

Ortiz Stake 49%

Cash to Group: €2.53 M

* They are included in the financial statements using the equity method, so the concessions and property area is not included proportionally in each of the accounting entries. Therefore, the value of the concession area must be analysed by looking at the individual balance sheet of each SPV

INCLUDED IN CONSOLIDATED FINANCIAL STATEMENTS CONSOLIDATED PERIMETER

CONSOLIDATED REVENUE

€820.04 M

ENERGY AREA

Revenue **€458.32 M**

Global Photovoltaic EPC contractor

T&D, O&M

INFRASTRUCTURES AREA

Revenue **€343.71** M

Global Sustainable Infrastructure EPC contractor

CONCESSIONS AREA < 100% GROUP

Revenue **€18.01 M**

REAL ESTATE AREA

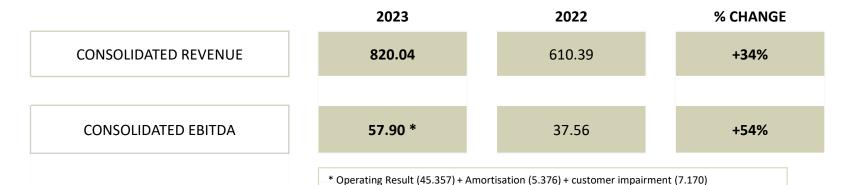
Land valuation > €100M

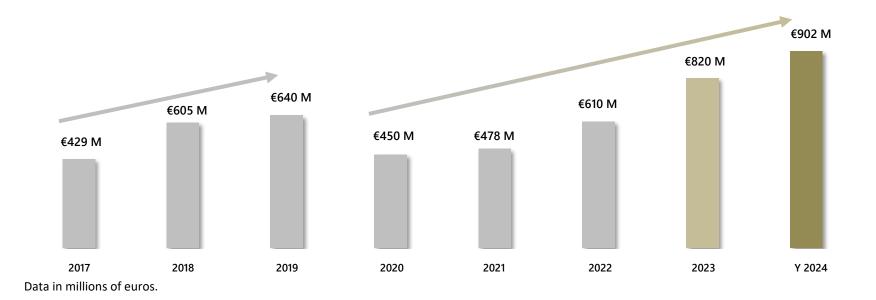






IN 2023, GRUPO ORTIZ ACHIEVED THE HIGHEST REVENUE IN ITS HISTORY: €820 M







INCREASE IN PROFITABILITY IN THE DIFFERENT BUSINESS AREAS

1) ENERGY AREA	2023	% CHANGE 23-22
ENERGY REVENUE	458.32	+31%
ENERGY EBITDA	34.06	+61%
ENERGY MARGIN	7.4%	+21%
2) INFRASTRUCTURES AREA		
INFRASTRUCTURE REVENUE	343.71	+42%
INFRASTRUCTURE EBITDA	20.64	+53%
INFRASTRUCTURE MARGIN	6.0%	+7%
3) CONSOLIDATED CONCESSIONS		
CONSOLIDATED CONCESSION REVENUE	18.01	+0.2%
CONSOLIDATED CONCESSIONS EBITDA	3.20	+26%

Data in millions of euros.

CONSOLIDATED INCOME STATEMENT. AUDITED AT DECEMBER 2023



CONSOLIDATED INCOME STATEMENT	2023	2022
CONTINUING OPERATIONS		
Revenues	820,037	610,387
Changes in inventories of finished goods and work in progress	(276)	(1,429)
Own work capitalised	410	605
Supplies	(597,926)	(440,446)
Other operating income	137	441
Personnel expenses	(109,261)	(90,474)
Other operating expenses	(62,186)	(42,633)
Asset amortization/depreciation	(5.376)	(5.623)
Attribution of subsidies for non-financial assets	2	3
Impairment and profit/loss on disposal of assets	154	44
Other Results	(358)	(701)
OPERATING PROFIT/LOSS	45,357	30,174
FINANCIAL INCOME	2,403	(9,820)
Share in profits (losses) at companies consolidated using the equity method	185	2,168
EBIT	47.945	22,522
Tax on profit	(15,383)	(8,805)
Profit or loss for the period from continuing operations	32,562	13,717
CONSOLIDATED PROFIT OR LOSS FOR THE PERIOD	32,562	13,717

Data in thousands of euros.



ASSETS	31.12.23	31.12.22
NON-CURRENT ASSETS	419,599	342,072
Intangible assets	30,507	33,777
Property, plant and equipment	22,748	14,196
Investment property	31,321	28,648
Investments in group companies and associates	286,089	208,950
Non-current financial investments	2,985	4,584
Non-current trade receivables	26,038	26,218
Deferred tax assets	19,911	25,699
CURRENT ASSETS	474,559	522,199
Inventories	15,273	19,945
Trade and other receivables	358,665	422,058
Current investments in group companies and associates	13,625	11,831
Current financial investments	26,755	15,665
Prepayments and accrued income	1,550	1,758
Cash and equivalents	58,691	50,942
TOTAL ASSETS	894,158	864,271

Data in thousands of euros.

CONSOLIDATED INCOME STATEMENT. AUDITED AT DECEMBER 2023



EQUITY AND LIABILITIES	31.12.23	31.12.22
EQUITY	245,060	206,592
Capital and reserves	257,847	235,937
Measurement adjustments	(13,927)	(30,401)
Subsidies, donations and bequests received	767	783
Non-controlling interests	373	273
NON CURRENT LIABILITIES	116,812	100,230
Non-current provisions	7,999	7,966
Non-current borrowings	65,546	45,075
Non-current payables to group companies and associates	6,693	6,593
Deffered tax liabilities	5,254	7,771
Accruals and deferred income	31,320	32,825
CURRENT LIABILITIES	532,286	557,449
Current provisions	626	496
Current borrowings	52,047	105,777
Current payables to group companies and associates	24	14
Trade and other payables	479,584	451,162
Prepayments and accrued income	5	-
TOTAL EQUITY AND LIABILITIES	894,158	864,271

Data in thousands of euros.





	Y2024	% CHANGE 24-23
CONSOLIDATED REVENUE	902.32	+10%
Energy	478.25	+4%
Infrastructures	405.15	+18%
Consolidated concessions	18.92	+5%
CONSOLIDATED EBITDA	65.30	+13%
Energy	36.68	+8%
Infrastructures	25.12	+22%
Consolidated concessions	3.50	+9%

Data in millions of euros

This forecast includes 90% of the portfolio already contracted (signed contracts)



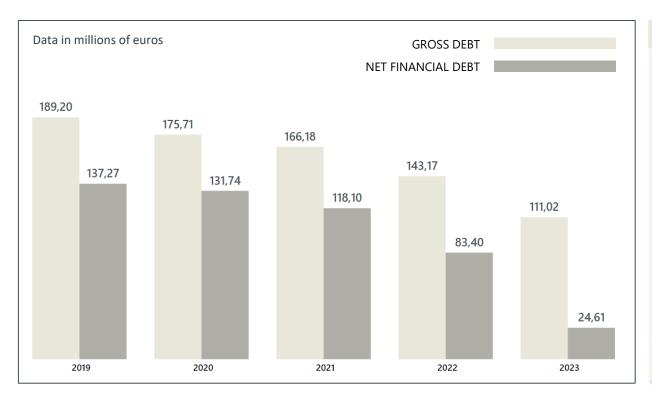
CONSOLIDATED

Grupo Ortiz Headquarters, Spain

AUDITED RESULTS OF GRUPO ORTIZ 2023



COMPLIANCE WITH THE DEBT REDUCTION COMMITMENT



HIGHLIGHTS 2023

- 1. CONFIRMATION OF THE DEBT REDUCTION COMMITMENT.
- 2. KEY FINANCIAL MILESTONES 2023
- Total amortisation of bonds: €50 M
- ICOs amortisation: €18.50 M
- Refinancing with reduction of the Syndicated loan: €100 M
- MARF Promissory Notes Programme:
 €75 M instrument used in 2023 for working capital.
- Reduction by 22% of Gross Debt.
- Reduction by 70% of Net Financial Debt.
- Total available DEC. 2023: €185.13 M

COMPLIANCE WITH 2023 SYNDICATED RATIOS

COMPLIANCE WITH NFD + INDIRECT DEBT / INDIRECT EBITDA RATIO

COMPLIANCE WITH EBITDA / NET FINANCIAL EXPENSES RATIO*

* Net Financial Expenses = Financial Expenses (€10.79 M) - Financial Income (€19.15 M). Total -€8.36 M. For the purpose of calculating the ratio, the denominator was considered to be 1. Group EBITDA €81.77 M

81.77 ≥3.75



CONCESSIONS

UNCONSOLIDATED CONCESSIONS

Concession companies, SPVs, which are NOT consolidated and are integrated into the GRUPO ORTIZ Balance Sheet through equity accounting.

The EPCs of the Concessions are included in the revenues of the Infrastructure and Energy business areas, respectively.

Local and International Financing, with the support of Multilateral Banking.

These are PROJECT FINANCE financing, WITHOUT recourse to GRUPO ORTIZ.

EQUITY contribution never with debt growth, but with GROUP EBITDA + financial levers.

CONSOLIDATED CONCESSIONS

These are small concessions, without sufficient entity for PROJECT FINANCE, whose financing of individual projects totals €3.59 million

ENERGY

CONSOLIDATED ENERGY

These are EPC contracts of the companies of GRUPO ORTIZ, its Branches and Subsidiaries.

EPCs for Private Clients.

Ad hoc financing is not necessary, and they always have positive cash flows.

Financial instruments such as GUARANTEES, DOCUMENTARY CREDITS, REVERSE FACTORING and CURRENCY management are used above all.

No EQUITY contribution is required.

INFRASTRUCTURES

CONSOLIDATED INFRASTRUCTURES

The business model is:

- Nationally: contracts with government and private clients.
- Internationally: EPC contracts for our concessions and very specific works in which we add value.

Ad hoc financing is not necessary.

CONFIRMING lines, LOANS, CREDIT POLICIES, FACTORING contracts, LEASING, CDTIs and MARF PROMISSORY NOTES are mainly used, where appropriate.

No EQUITY contribution is required.

PROPERTY

GOP PROPERTIES SOCIMI WHICH IS NOT CONSOLIDATED

Market Capitalisation €94.05 M

GRUPO ORTIZ Stake 49%.

A SINGLE LOAN, amounting to €65.09M as of 31 Dec 23 and WITHOUT RECOURSE to the GRUPO ORTIZ Balance Sheet, which means an LTV < 30%

CONSOLIDATED EQUITY

Real Estate assets do not have **ANY FINANCE**.



2023 FIGURES OF THE UNCONSOLIDATED AREAS: CONCESSIONS and REAL ESTATE



1) NON-CONSOLIDATED CONCESSIONS AREA	2023	% CHANGE 23-22			
REVENUE % ORTIZ	69.30	+16%	Г		7
Colombia. Motorways	31.27	+1%		GENERATION OF ADDITIONAL EBITDA*	
Colombia. Bosa Hospital	5.36	+10%		FOR GROUP	
Mexico. Tepic Hospital	19.56	+65%		(21.34 + 2.53)	╛
Spain. Motorways	9.60	+6%			
Spain. Energy and other	3.51	+14%	г		-
EBITDA % ORTIZ	45.52	+50%		EBITDA FOR GROUP from CONCESSIONS	
Colombia. Motorways	26.49	+59%		AREA	
Colombia. Bosa Hospital	5.22	+250%			_
Mexico. Tepic Hospital	4.10	+2%			
Spain. Motorways	8.10	+3%			
Spain. Energy and other	1.61	+324%			
2) NON-CONSOLIDATED REAL ESTATE AREA GOP PROPERTIES SOCIMI	2023	% CHANGE 23-22			
REVENUE % ORTIZ	5.43	+17%		EBITDA FOR GROUP	
EBITDA % ORTIZ	3.69	+12%		from PROPERTY AREA	

Data in millions of euros

^{*} Additional EBITDA = Dividends + Interest + Amortisation Subordinated Debt + accounting result of Sales

UNCONSOLIDATED BUDGET (CONCESSIONS + SOCIMIS) 2024



	Y2024	% CHANGE 24-23
UNCONSOLIDATED CONCESSIONS REVENUE	129.46	+73%
NON-CONSOLIDATED CONCESSIONS		
Colombia. Motorways	50.23	+61%
Colombia. Energy Barranquilla	28.92	-
Colombia. Bosa Hospital	9.64	+80%
Mexico. Tepic Hospital	20.69	+6%
Spain. Motorways	9.85	+3%
Spain. BAC, Móstoles Gym, Vending	2.25	+9%
Spain. Energy	1.09	-24%
NON-CONSOLIDATED SOCIMI	6.79	+25%
NON-CONSOLIDATED EBITDA	94.43	+92%
NON-CONSOLIDATED CONCESSIONS		
Colombia. Motorways	46.33	+75%
Colombia. Energy Barranquilla	22.10	-
Colombia. Bosa Hospital	7.87	+51%
Mexico. Tepic Hospital	4.36	+6%
Spain. Motorways	8.18	+1%
Spain. BAC, Móstoles Gym, Vending	0.57	+10%
Spain. Energy	0.81	-26%
NON-CONSOLIDATED SOCIMI	4.20	+14%

Data in millions of euros



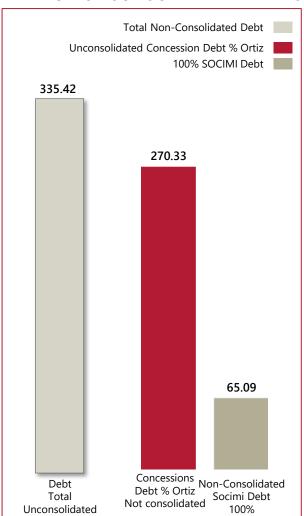
EBITDA	Dividends + Subordinated Debt / Issue Premium	Concession refinancing	EBITDA Additional *
94.43	29.27 +	61.50	= 90.77
46.33	22.10	21.50	
22.10	1.80	40.00	
7.87	0.50	-	
4.36	0.85	-	
8.18	0.40	-	
0.57	0.30	-	
0.81	0.60	-	
4.20	2.72	-	
	94.43 46.33 22.10 7.87 4.36 8.18 0.57 0.81	Pebt / Issue Premium 29.27 + 46.33	Pebt / Issue Premium refinancing 46.33 22.10 22.10 1.80 40.00 7.87 0.50 - 4.36 8.18 0.40 0.57 0.81 0.60 refinancing refinancing refinancing

Data in millions of euros

^{*} Additional EBITDA = Dividends + Interest + Amortisation of Subordinated Debt + Refinancing + Accounting result of Sales



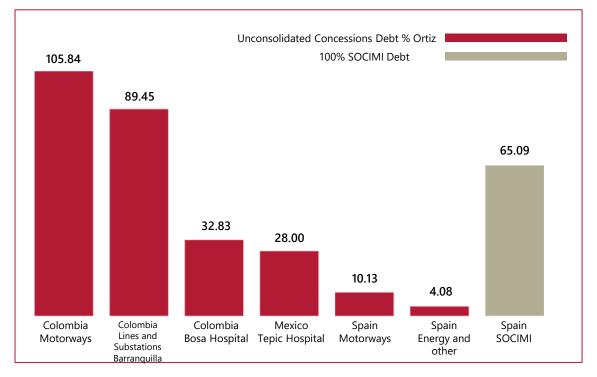
DEBT OF UNCONSOLIDATED AREAS



Data in millions of euros

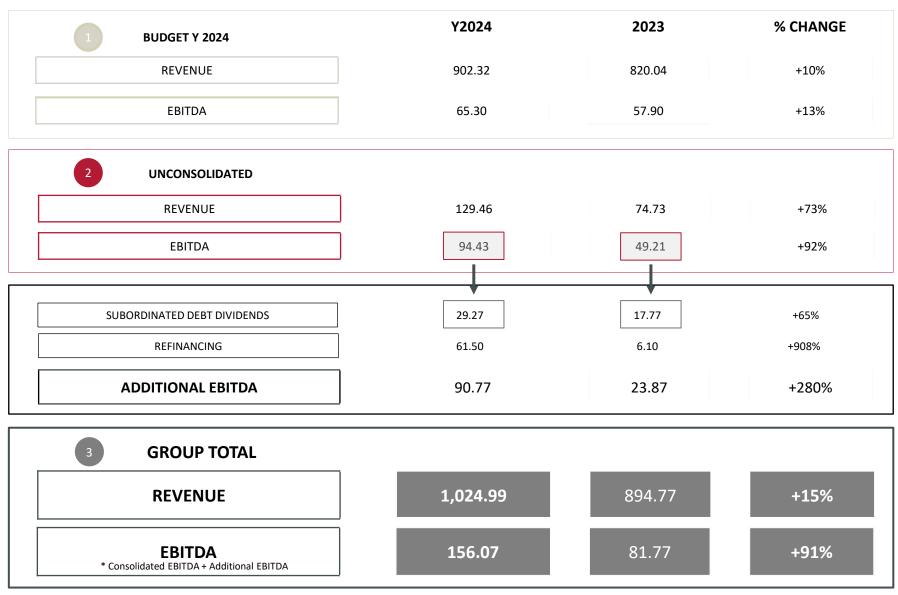
The debt of the Unconsolidated Areas is €335.42 M

100% of the debt is WITHOUT RECOURSE













HIGHLIGHTS CONCESSIONS 2023

- **1) Entry into operation of Bosa Hospital** in December, meeting deadline and budget.
- 2) Entry into operation of Barranquilla Lines in November, meeting deadline and budget.
- 3) **Finance negotiated for** Magdalena I and II Troncales motorways. Expected to be signed in the first quarter of 2024.
- 4) Refinancing Transversal del Sisga Motorway









- Total investment +€4,300 M
- **Motorways** +1,180 km

- Hospital Beds 365
- +360 MW installed capacity
- Parking +3,500 spaces

	DATA	TOTAL INVESTMENT 100%	% ORTIZ	LENDING BANKS
Colombia Concessions		3,602		
Troncal Magdalena I Motorway	260 km	936.4	50.00%	IFC, IDB, CAF, MUFG, SMBC, Bancolombia, FDN, JP Morgan
Troncal Magdalena II Motorway	272 km	877.5	50.00%	IFC, IDB, CAF, MUFG, SMBC, Bancolombia, FDN, JPMorgan
Transversal Sisga Motorway	137 km	250.6	25.01%	CAF-Ashmore, Blackrock & FDN
Conexión Norte Motorway	145 km	522.3	17.25%	SMBC, KDB, BCP, ICO, Bancolombia, FDN, Davivienda
Ruta Caribe Motorway	252 km	805.1	30.00%	Market sounding
Barranquilla T&D Lines	24 km and 8 substations	131.4	80.00%	Santander, Davivienda & Itaú
Bosa Hospital	215 beds	78.6	55.00%	Bancolombia, Davivienda & Itaú
Concessions Spain		310		
Viario A31 Motorway	111 km	108.7	26%	Project Bond
Ibiza Expressway	7.8 km	92.8	50%	BBVA
Parking lots	+3,500 parking spaces	63.9	100%	-
Alten El Casar PV Plant	13 MW	12.3	50%	Triodos
Others	-	32.6	100%	Miscellaneous
Concessions Mexico		402		
Tepic Hospital	150 beds	62.8	47.50%	Banobras
Alten Data in millions of euros	350 MW	339, 0	33%	Miscellaneous





SUPPORT FROM FINANCIAL INSTITUTIONS: +40% OF TOTAL FINANCE

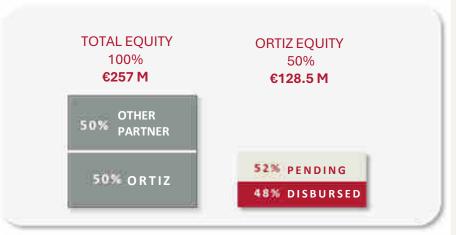
48% OF EQUITY CONTRIBUTED

EXPECTED SIGNING DATE: FIRST HALF OF APRIL 2024

LENDING BANKS

INTERNATIONAL BANKING	MULTILATERAL BANKING	BANCA COLOMBIANA
J.P. MORGAN SMBC Sumitomo MUFG Bank of Tokyo-Mitsubishi	IDB IFC CAF	Bancolombia FDN



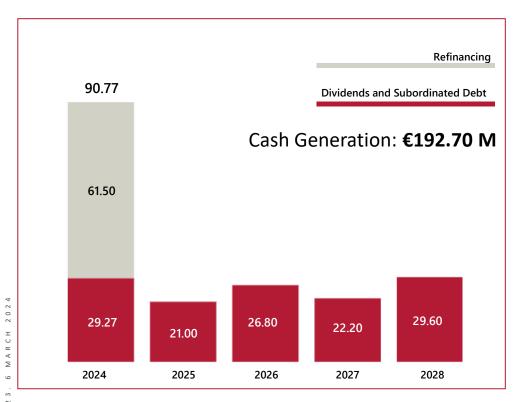


EQUITY CONTRIBUTION COMMITMENTS



SELF-FINANCING CONCESSION BUSINESS MODEL

FORECAST CASH GENERATION OF CONCESSIONS AREA 2024 - 2028: €192.70 M



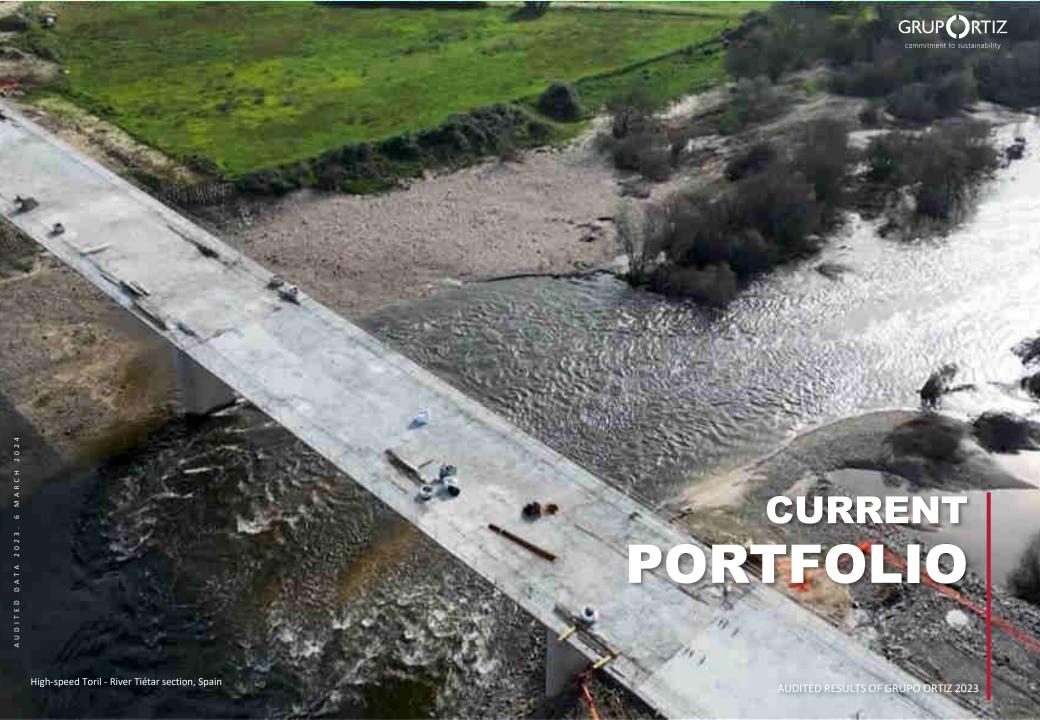
Data in millions of euros

COMMITTED EQUITY PENDING DISBURSEMENT 2024 -2028: €66.50 M



Note: The Caribbean Route Concession has not been considered, as it is in the process of negotiating its restructuring with the ANI*.

* ANI: National Infrastructure Agency of Colombia. This is a public entity of the Government of Colombia whose aim is to contract and execute concession projects and other forms of Public-Private Partnership.





Data in millions of euros

CURRENT PORTFOLIO

Total Contracted Portfolio:

Infrastructure + Energy:

€1,794 M

8% vs 2022



90% of the 2024 budget is already contracted

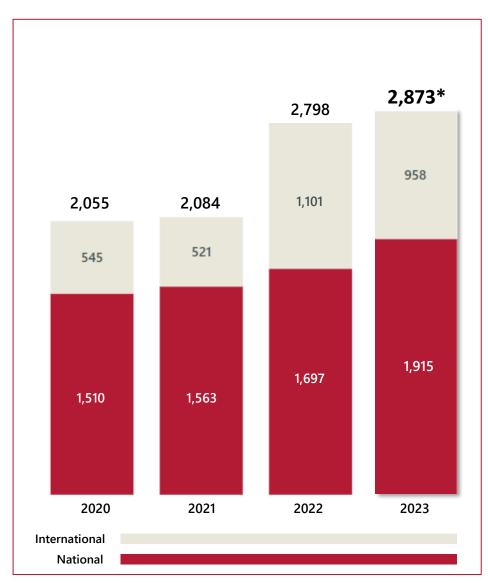


2023 TURNOVER **€820.04 M**

SPAIN €562.23 M	68.56%	CONCESSIONS ENERGY INFRASTRUCTURES ASSETS	
UNITED STATES €140.11 M	17.09%	ENERGY	
COLOMBIA €67.03 M	8.17%	CONCESSIONS ENERGY INFRASTRUCTURES	
PANAMA €15.29 M	1.86%	INFRASTRUCTURES	JAPAN
JAPAN €12.29 M	1.50%	ENERGY	
PERU €11.15 M	1.36%	ENERGY	
MEXICO €8.87 M	1.08%	CONCESSIONS ENERGY	
OTHER COUNTRIES €3.07 M	0.38%	CONCESSIONS ENERGY INFRASTRUCTURES	







HIGHLIGHTS				
Commitment to stable and quality employment				
Job Creation	+3%			
Permanent Employment	80%			
Commitment to training				
Ongoing training (hours)	+27,300			
Hours of training per technician	18.3			
Hours of training per specialist	9.9			
Commitment to safety Occupational Risk Prevention Policy				
Prevention control visits	+1,050			
Audited centres	11			
Hours of training per student	13.3			
Commitment to health				
Health monitoring				
Promotion of healthy living habits				
(*) Training ratios do not include international skills training				



DIGITALISATION SUSTAINABILITY

Satisfying
the
needs
of the
present generation

Without compromising the opportunities of future generations



DIGITALISATION HAS AN IMPACT ON SUSTAINABILITY INDICATORS AND ENABLES OR BOOSTS OTHER ACTIONS

OPTIMISING THE PROJECT AND ITS CONSTRUCTION PROCESS TO ENSURE ITS IMPACT ON THE ECOSYSTEM IS AS SMALL AS POSSIBLE

VIRTUAL CONSTRUCTION BEFORE ACTUAL CONSTRUCTION

Detailed virtual analysis and representation of the infrastructure construction before initiating the actual construction.

Full and detailed knowledge: How, When, What resources to use

In-depth monitoring to ensure that the actual construction is a mirror image of the virtual construction.

DIGITAL SOLUTIONS ARE INTEGRATED IN ALL THE PHASES OF THE VIRTUAL CONSTRUCTION

BIM models. Planning. Virtual reality. Monitoring.

Customised consulting and solutions by development teams.

24/7 attention: Drones





REDUCTION OF THE CONSTRUCTION TIME

This reduction is as much as 25% in our study models vs non-digitalised infrastructures.



DISTURBANCE OF ECOSYSTEMS. WASTE PRODUCTION

Efficient consumption of raw materials and reduction of waste generation to what is strictly necessary and determined in advance.



DECOUPLING GROWTH AND EMISSIONS

Efficient movement and use of machinery and the fleet, limiting it to the minimum necessary.

Remote quality control. Drones. 24/7 attention



LIFE CYCLE. SAFETY AND QUALITY

Traceability of upstream raw materials

Elimination of improvisation and reduction of the risk window for people.



DIGITALISATION







SUSTAINABLE INVESTMENTS FOR IMPACT PROJECTS

LIVE, SUSTAINABLE AND HIGH-IMPACT INFRASTRUCTURES





+400,000 people benefited directly and +2,000,000 indirectly.





2022 - Innovation, forecasts, execution and ESG impact.

GRI INFRA AWARDS - ANDEAN Award



2023 - first app in the health sector. Recognition of new social provision initiatives.

BIM COLOMBIA EXCELLENCE AWARD



2023 - Use of "BIM to coordinate and manage the execution of works, from the planning stage to coordination of teams and resources."

ENVIRONMENTAL COMMITMENT



First LEED Silver hospital Infrastructure.

LONG-TERM IMPACT



University hospital on a metropolitan scale

COMMUNITY DEVELOPMENT



+2,700 jobs generated, particularly for local workers. Social Management Plan



